

**Position Type** Full-Time Employee

**Company Name** Evosport, Inc.

**Location** Huntington Beach, CA

**Salary** Unspecified

**Date Posted** April 26, 2004

## **Automotive Aftermarket Sales**

### **Company Background**

Evosport, Inc. is a California-based hi-line automotive aftermarket product and service delivery company with a level of vertical integration, breadth and operational efficiency unmatched in the industry. The company has been in business for 4+ years and was founded to provide a wide range of quality aftermarket products and services to owners of BMW, Mercedes-Benz and Ferrari vehicles. We base much of our success on providing customers with the highest level of customer service and best overall value for their dollar. We have recently experienced a great amount of growth and are looking to fill key positions to assist us in continuing to strengthen our competitive position in the industry.

### **Job Description**

We are currently seeking a high-energy, self-directed, self-motivated salesperson to join our team. If you are one of the best salespeople in your industry, please apply. A strong sales background, great attitude and a team mentality are critical to success. Knowledge and sales experience in the automotive industry is a big plus, but not required.

This position will report directly to a Sales Manager and be responsible for the marketing and selling of aftermarket products and services for select European vehicles to both retail and wholesale clients. The successful candidate will be someone who can maintain and service a current high-end customer base as well as increase and expand it within new markets or applications. In addition, he or she will be responsible for offering the highest level of customer service, sales promotions and planning, processing orders, inventory management, maintaining and developing vendor relations, and attending sales department conference calls and meetings. Travel may be required for sales and marketing events.

### **Requirements**

This is an exciting opportunity to work for one of the fastest growing companies in the country as well as a market leader in the automotive aftermarket. We are seeking someone with:

- 3+ years of sales experience.
- Proven success in exceeding sales quota and proven ability to develop new business and secure new customers.

- Self-starter with a demonstrated passion for selling and the drive to work hard and succeed in a fast-paced and challenging position.
- Demonstrated high aptitude for learning new things.
- Excellent organizational skills, superior time management strategies and the ability to work with minimal supervision.
- Excellent customer service skills, must be a team player, teachable, accountable with a high level of dedication and discipline.
- Very strong written and verbal communication skills.
- Great attitude!
- Proficient in general computer use including MS Office (Word, Excel, PowerPoint), MS Outlook, Internet Explorer, and QuickBooks.

Preferred skills, but not required:

- Bachelors Degree or higher (preferably of technical orientation).
- Knowledge and sales experience in the automotive industry, with a preference for the European aftermarket.

We provide a full compensation package which includes competitive salary, commission plan, attractive benefits including health, dental, paid vacation and employee purchase program. Salary based on knowledge and work experience.

All qualified candidates should e-mail their resume in a Word document to:  
[hr@evosport.com](mailto:hr@evosport.com).

Evosport, Inc. is an Equal Opportunity Employer.

**NO RECRUITERS PLEASE.**

**Must be a U.S. Citizen or have Permanent Legal Resident status. No sponsorship is available.**